

# COMPANY PROFILE





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# Bridging the Gap in the South African Construction Industry

Kgalala Trading Enterprise CC was established in 2006 with a mission to bridge the gap between emerging and established companies in South Africa's construction sector. Our company leverages industry experts to simplify complex construction concepts, ensuring that organizations can efficiently navigate industry challenges.

Kgalala Trading Enterprise is registered with the National Home Builders Registration Council (NHBRC) and holds a Construction Industry Development Board (CIDB) certification for building and civil construction. This accreditation enables us to undertake projects valued in excess of R10 million under the Level 7 category.

## Tailored Construction Solutions

Kgalala Trading Enterprise offers customized construction solutions designed to support clients in optimizing their business operations. We provide comprehensive, high-performance working systems that enhance efficiency, improve project execution, and drive long-term growth in the construction sector.

Our expertise includes:

- Construction Management & Training – equipping managers with skills for construction, renovation, and project oversight.
- Technology & Innovation – providing insights into the latest advancements in the construction industry.
- Flexible & Scalable Solutions – delivering adaptable systems that align with evolving industry needs.

## Commitment to Continuous Improvement

At Kgalala Trading Enterprise, we embrace the Kaizen philosophy—a principle of continuous improvement. Inspired by this Japanese methodology, we rigorously test our systems to identify weaknesses, analyze failures, and refine our designs for future applications. This commitment to excellence ensures that we remain at the forefront of innovation in the construction industry.

*L. H. Hoyane*  
CEO & Founder



# Welcometo Kgalala Trading Enterprise

*“At Kgalala, we are deeply committed to the principle of continuous improvement. Our approach involves pushing systems and processes to their limits through rigorous testing. When a failure occurs, we thoroughly analyze the underlying causes to gain valuable insights. These learnings are then systematically applied to refine and optimize future designs and applications. By continuously evaluating and enhancing our methodologies, we ensure that our operations not only meet current standards but also drive innovation, efficiency, and excellence in all our projects. This dedication to improvement allows us to stay at the forefront of the industry, consistently delivering high-quality results.”*





# About **Our company**

Kgalala Trading Enterprise: Commitment to Safety, Quality, and Community Empowerment

Kgalala Trading Enterprise upholds a rigorous safety program that includes random drug screenings for employees to maintain a secure and compliant work environment. Weekly safety meetings are conducted to address job site safety, personal well-being, and ongoing safety awareness initiatives.

These meetings also serve as a platform for management to provide field personnel with critical updates on construction schedules and project-related developments. Open communication and collaboration between management and field teams are fundamental to our operational success.

Our employees are the cornerstone of Kgalala Trading Enterprise. Their dedication to excellence ensures that all work is performed with the highest level of precision and quality. Every project receives dedicated managerial oversight, including job site supervision, construction scheduling, and streamlined communication, reinforcing our commitment to delivering exceptional service to our clients.

Kgalala Trading Enterprise is firmly committed to the principles of the Reconstruction and Development Programme (RDP). Our mission is to empower historically disadvantaged individuals by creating employment opportunities and fostering skills development. The majority of our workforce is sourced from these communities, aligning with our vision of driving sustainable socio-economic growth.



# Kgalala Strategy: Driving Growth, Innovation, and Safety in Construction

Kgalala Strategy aims to establish strategic marketing alliances with industry leaders while actively pursuing new business opportunities within the residential and commercial construction sectors. Our market strategy is focused on leveraging growth in the construction industry by securing contracts in both the private and public sectors.

As part of our commitment to safety and quality, Kgalala Strategy ensures that all products and equipment used on client job sites—including access equipment—meet stringent safety standards and comply with OSHA regulations. We prioritize a comprehensive health and safety approach, proactively managing potential risks to maintain a secure work environment for all stakeholders.

Kgalala Strategy is dedicated to delivering advanced solutions for complex construction projects. Our standardized systems are designed for versatility, offering seamless adaptability to diverse project configurations. With a corporate strategy centered on enhancing efficiency in critical project activities, we leverage our core strengths: cutting-edge equipment, expert design engineering, and comprehensive project and site management—all within a framework of safety excellence.



# Kgalala Values: Excellence in Construction and Project Management

Kgalala Strategy is a company with extensive capabilities, delivering both large-scale, high-impact projects and maintaining a competitive edge in smaller-scale developments. Our core values are deeply embedded in our operations and reflect the dedication of our team.

Regardless of project size, our experienced managers, engineers, supervisors, and skilled craftsmen apply industry-leading management practices. These practices are guided by our foundational principles: unwavering commitment to safety, integrity in all business dealings, care for our employees, a pursuit of excellence, and a strong sense of responsibility.

Through these values, Kgalala Strategy ensures the successful execution of every project, fostering long-term partnerships and consistently exceeding industry standards.

## OUR VISION...

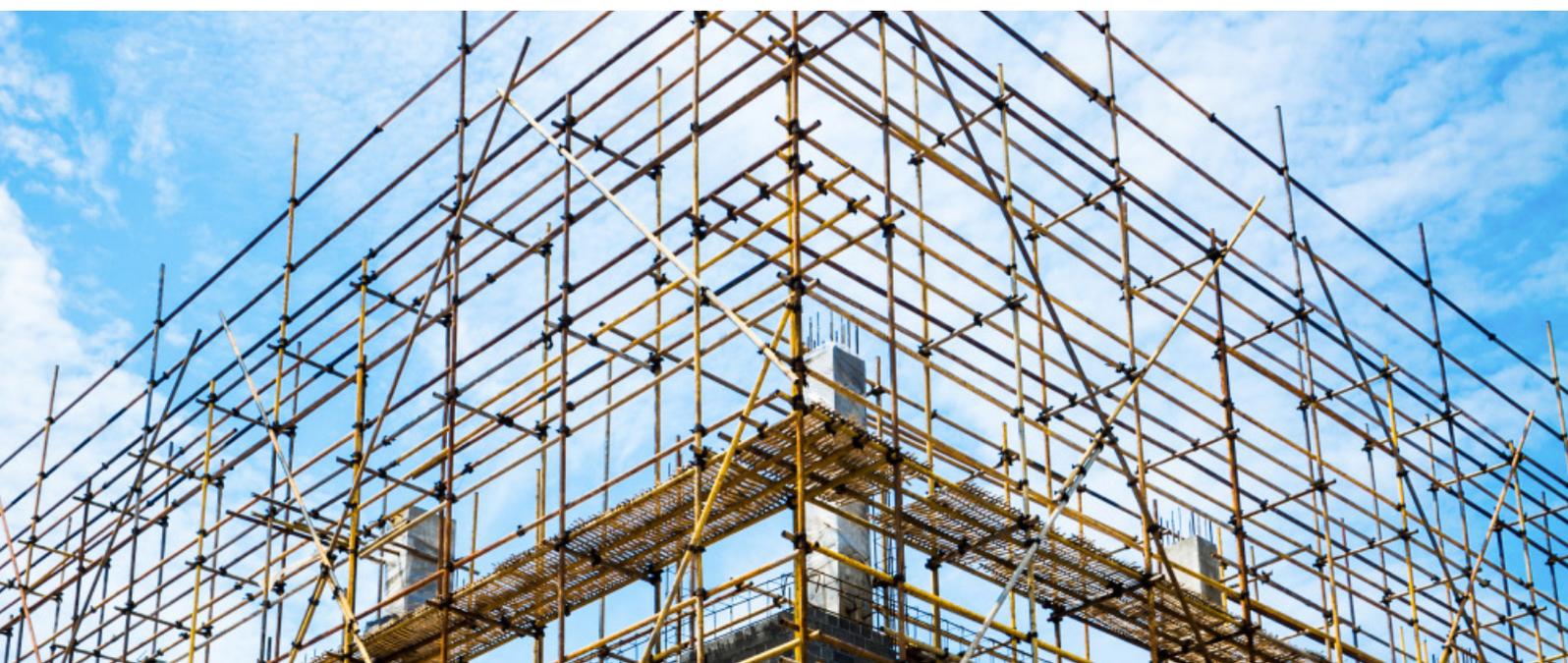
Kgalala Trading Enterprise will be the contractor of choice for construction services and solutions in the heavy civil, marine, and transportation markets by exceeding customer expectations and providing unsurpassed value.

## OUR MISSION...

Kgalala Trading Enterprise will safely deliver superior quality work to our clients by actively embracing our core values:

## INTEGRITY...

Conduct our business in a legal and ethical manner, build lasting relationships through honesty, respect, and trust with our employees as well as our business partners.



# Kgalala Management: Strength-Based Approach

Kgalala Strategy upholds a strong management ethos centered on a strengths-based approach to leadership. This methodology recognizes that every employee possesses both strengths and areas for growth. By leveraging individual and team strengths, we create opportunities for continuous development, fostering a culture of learning, collaboration, and performance excellence.

Through this approach, Kgalala Strategy empowers employees to enhance their capabilities, driving both personal and organizational success.



Mpho Mohlahleli  
Manager: Logistics

Mr. Mohlahleli has streamlined supply chain operations and procurement processes, ensuring timely project deliveries and reducing delays, driving overall operational efficiency.



Poppi Nkuyane  
HR Manager

Poppi Nkuyane leads Kgalala Trading's HR department, driving talent acquisition, employee development, and fostering a positive workplace culture that supports the company's growth and success.



Mpho Gift Mohloai  
Manager: Operations

Mpho Gift Mohloai oversees Kgalala Trading's daily operations, ensuring seamless project execution, optimizing resource allocation, and driving operational efficiency across all construction sites.

# Completed Projects



**Project name:**  
Ext 28 and Ext 30- housing development project  
**Location :** Sebokeng  
**Value:** R10 611 072,74  
**Client:** Inkayeli Development



**Project name:**  
Construction of the V-drain  
**Location :** Emfuleni  
**Value:** R4 097 165.79  
**Client:** Jodan construction



**Project name:** Vaal University of Technology -  
Refurbishment of Residence internal  
**Location :** Vanerbijlpark, Gauteng  
**Value:** R4 730 122.50  
**Client:** Vaal University of Technology



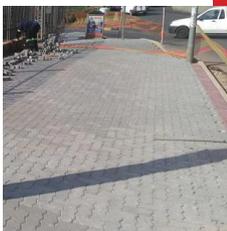
**Project name:** Mthatha prison: refurbishment of  
domestic water and civil installation  
**Location :** Eastern Cape, Mthatha  
**Value:** R12 149 209,15  
**Client:** Eastern Cape Government



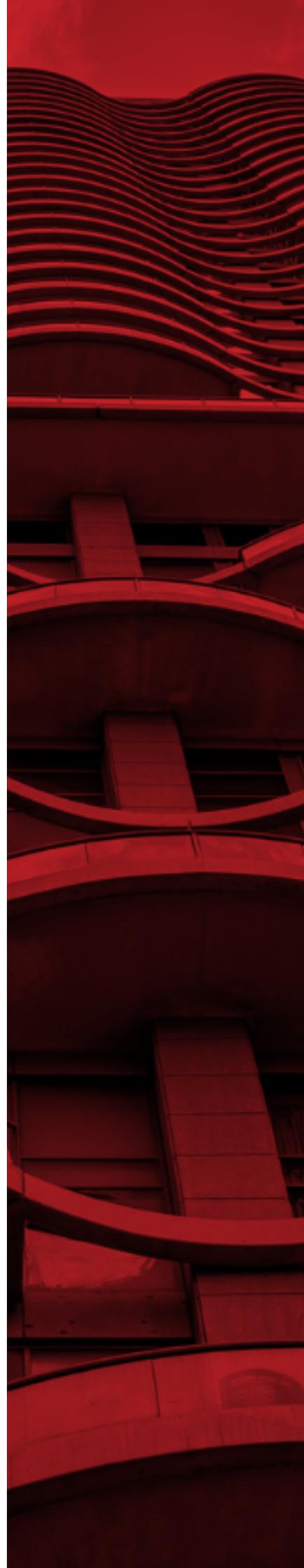
**Project name:** Upgrading of Ruster-vaal Sport  
complex phase 2  
**Location :** Ruster-Vaal, Gauteng  
**Value:** R5 964 286.33  
**Client:** Makgotamishe Building Construction



**Project name:** Construction of social development  
facilities in Emfuleni  
**Location :** Bophelong, Gauteng  
**Value:** R4 956 094.30  
**Client:** Makgotamishe Building Construction



**Project name:** Construction of street- Dan  
Mofokeng, Albert Luthuli, Mathole Motshekga in  
Bophelong, Storm Water and walkway included  
**Location :** Bophelong, Gauteng  
**Value:** R889 017.13  
**Client:** TN Molefe



# Our Service

- Construction
- Stationery
- Catering
- Cleaning Services
- Carpentry
- Electrical
- Computer Services
- Printing
- General Contracting and Subcontract
- Work in the Commercial and industrial industries

## B-BBEE Classification and Benefits

Kgalala is classified as a Qualifying Small Enterprise (QSE).

The company holds a Level 1 Contributor rating and is recognized as an Empowering Supplier allowing clients to claim 125% of their Rand spend with Kgalala in the procurement section of their B-BBEE scorecard.

## ISO 9001, 14001 and 13001

We are currently in the process of deploying ISO standards to align with general industry requirements. Our goal is to complete the full implementation of these standards as soon as possible, ensuring compliance and continuous improvement in our operations.



26 lamont park  
Vanderbijlpark  
1911

Email: [info@kgalalate.co.za](mailto:info@kgalalate.co.za)  
Website: <http://www.kgalalate.co.za>  
Contact: 0835913258  
GPS co:-26.669913, 27.769963671

